



# Lifting People “Up” From Poverty and Transforming Lives

Spring 2021

# Good Afternoon

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**Serving the Lancaster Community for 48 Years**



**TEC CENTRO**





## CASE MANAGEMENT

**890**  
UNDUPLICATED  
CLIENTS



**CLIENTS FROM** PA & THE GREATER US  
MEXICO PUERTO RICO  
DOMINICAN REPUBLIC

## SENIOR CENTER



**26+**  
ACTIVITIES

**591**  
REGISTERED SENIORS

**65**  
SENIORS  
ATTEND ON  
A DAILY BASIS

## COMMUNITY MEALS

OVER **301** DAYS



SERVING **5220+**  
COMMUNITY MEMBERS

FROM  
LANCASTER ALLEGHANY  
BERKS YORK PHILADELPHIA

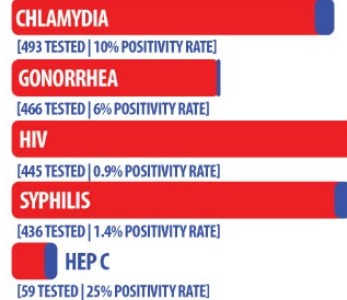
**PER DAY** 85 PEOPLE  
136 MEALS

2019-2020:  
**24,785**  
INDIVIDUALS SERVED



9,235 FEMALES 15,500 MALES  
8,947 HISPANIC 15,838 NON-HISPANIC

### TESTING EFFORTS



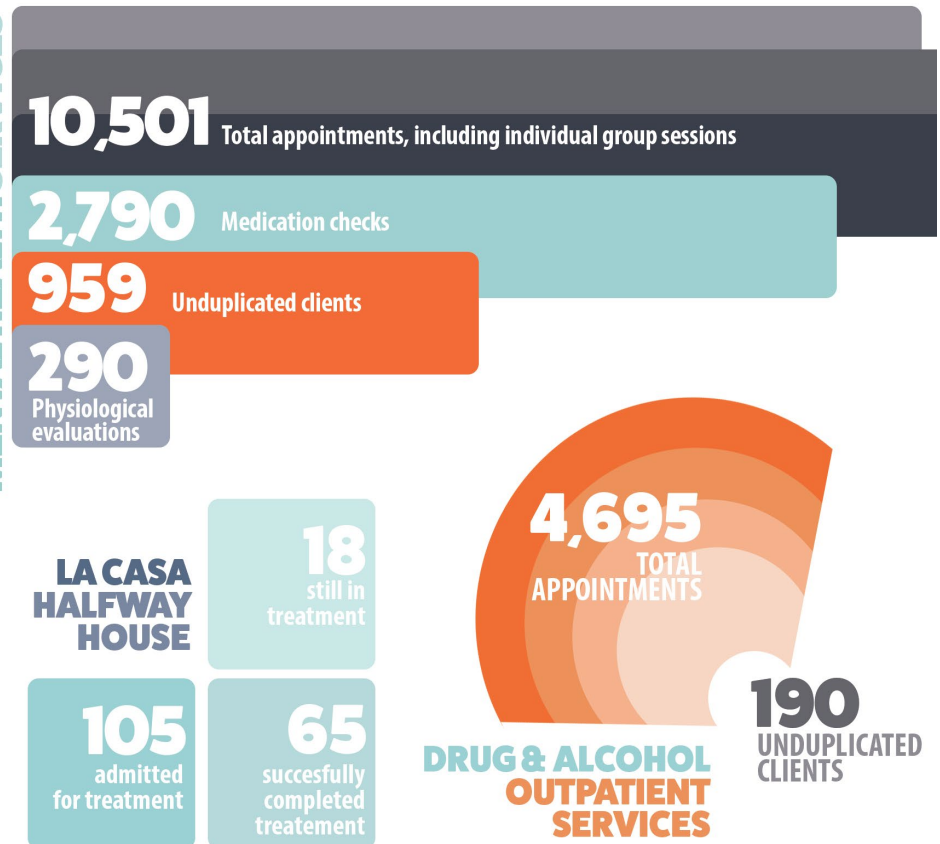


# NUESTRA CLINICA

NUESTRA CLINICA RESIDENTIAL  
LA CASA HALFWAY HOUSE  
NUESTRA CLINICA OUTPATIENT SERVICES  
NUESTRA VIDA RECOVERY HOUSE



## MENTAL HEALTH SERVICES





**260,000+ LISTENERS PER YEAR**

AGES 18-62

LISTENS 6 DAYS A WEEK

9.2 HOURS AVERAGE LISTENING PER DAY

HISTORY OF LISTENING MORE THAN 10 YEARS



South Central PA Reach



TEC CENTR

# Tec Centro East

*Opened in 2014, Tec Centro is unlike any other organization in Lancaster County.*

- Jobs Program
- Underemployed & Unemployed
- Language and Skills Training
- Immediate Placement & Impact

# Tec Centro Southwest

Opened on March 29, 2021



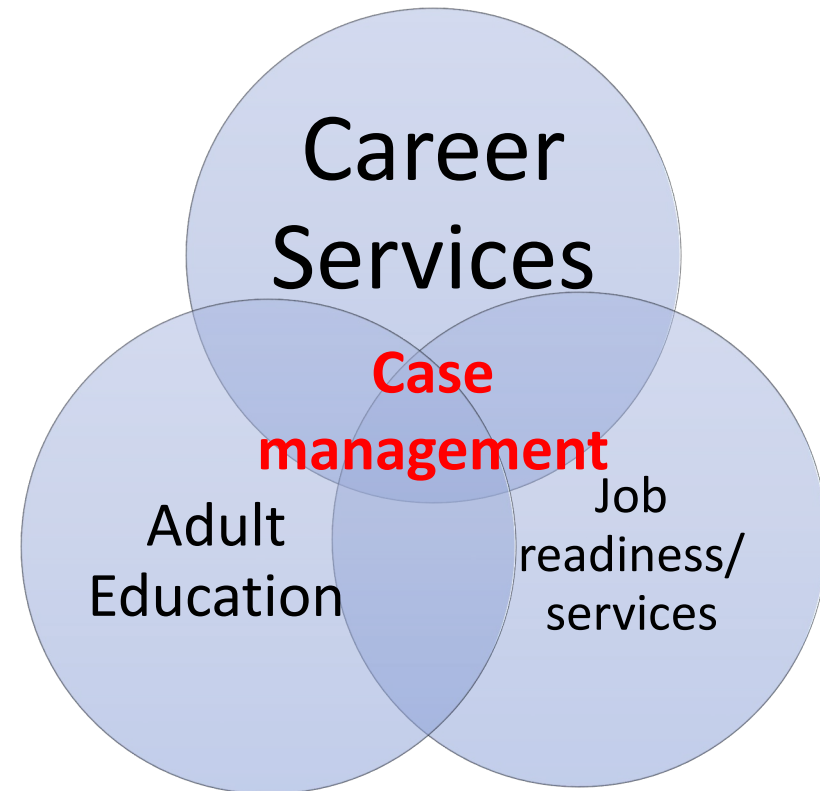
# Programming

- Employment Services/Case Management
- English as a Second Language Classes
- Adult Literacy and High School Equivalency Courses
- Soft Skills Training
- Certified Nurse Aide
- Dental Assistant
- Physician Office Assistant
- Culinary Arts
- Facilities Maintenance
- Forklift Certification
- Commercial Industrial Plumbing, Electrical and HVAC/Refrigeration (Tec Centro Southwest)




# Unique Approach

- Bilingual Job readiness services
- Career Navigator services
- Bilingual skills trainings
- Individualized job placement program





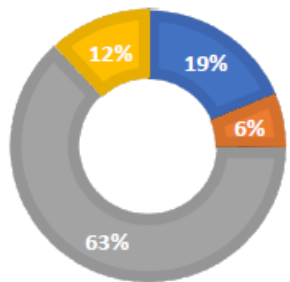


*Tec Centro gives those in need of  
education and skills training the tools  
and opportunities which will allow  
them to **build their own future.***

# Tec Centro Demographics

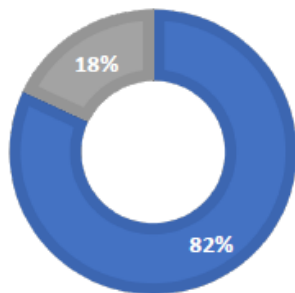
## EMPLOYMENT STATUS

■ Employed FT ■ Employed PT  
■ Unemployed ■ Not Specified



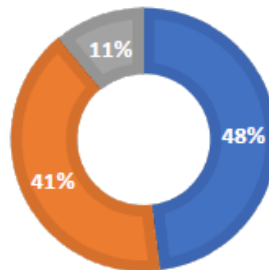
## RACE

■ Hispanic ■ Non-Hispanic

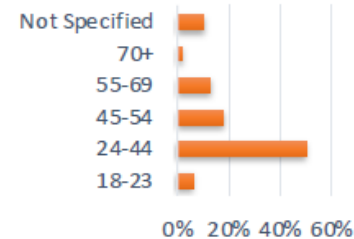


## GENDER

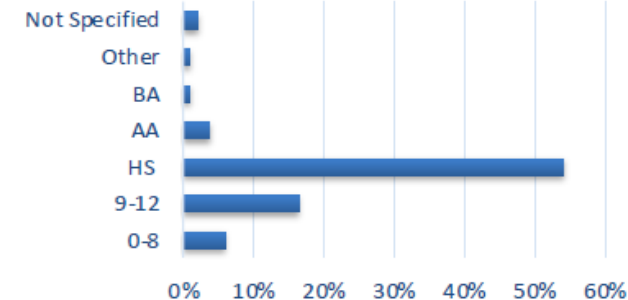
■ Male ■ Female ■ Not Specified



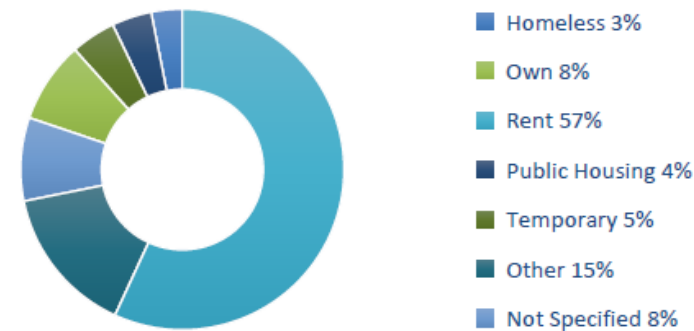
## AGE



## EDUCATION LEVEL



## HOUSING STATUS

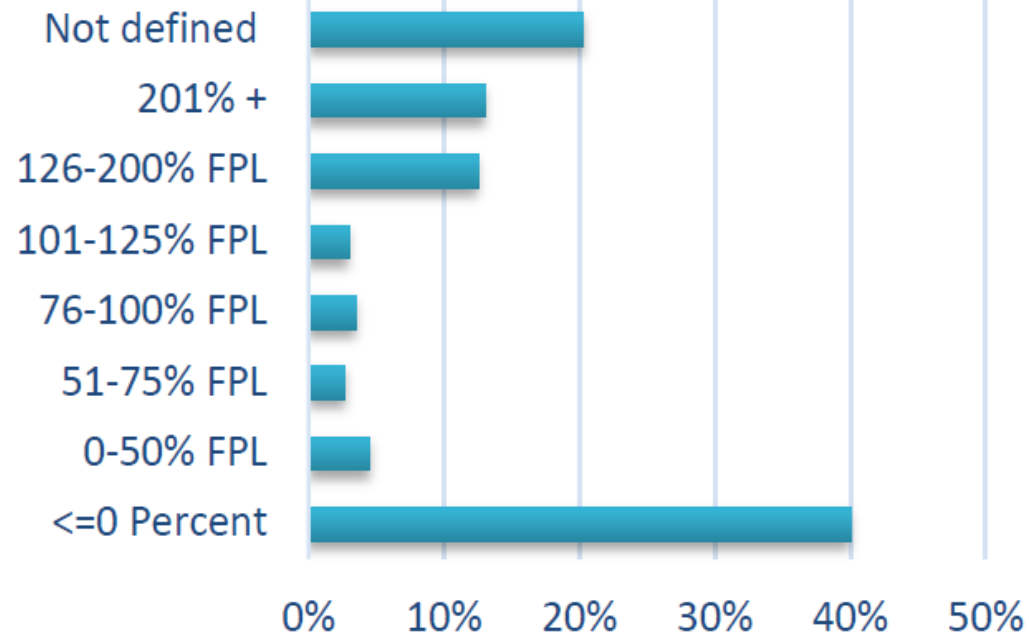


## HOUSEHOLD TYPE



- 2 Parent Household 19%
- Adults Only 24%
- Single Mother 15%
- Single Father 2%
- Single Person 15%
- Other 16%
- Not Specified 8%

## FAMILY INCOME LEVEL



## MARITAL STATUS

Divorced	5.00%
Married	24.50%
Separated	4.00%
Single	55.00%
Widow	0.93%
Not Specified	10.60%

# PROGRAM IMPACT

## Total Program Enrollment Since 2014

Adult Education	1296
Employment Services	2551
Skills Trainings	1587
Case Management	819
Job fairs/visitors	845

## Adult Education Program Enrollments Since 2014

ESL	584
HS Equivalency	408
HISET Graduated	109
Computer Literacy	22

## Total Training Enrollments & Completion Rate


Trainings	Enrolled	% Completion Rate
Certified Nurse Assistant	245	82%
Medical Assistant	48	74%
Phlebotomy Technician	21	95%
Physician Office Assistant	80	78%
Dental Assistant	79	62%
Culinary Arts	96	69%
Call Center Program	28	71%
Banking Program	18	88%
Construction Trades	45	58%
Facilities Building Maintenance	89	74%
Forklift /welding /OSHA	424	99%
Other trainings (telecommunication/EMT)	13	77%

## Average Yearly Job Placements

230

## Total Service Units Since 2014

25,157



## Economic Impact

	Prior to Tec Centro Services Minimum Wage (\$7.25)	Post Tec Centro Job Placement Avg. Wage Post-Tec Centro (\$13.25-15.10/hour)	Secondary Economic Impact
16/17	\$ 3,061,240.00	\$ 6,228,040.00	\$ 3,166,800.00
17/18	\$ 3,739,840.00	\$ 7,608,640.00	\$ 3,868,800.00
18/19	\$ 4,252,560.00	\$ 8,857,056.00	\$ 4,604,496.00

*Tec Centro's Service successfully impact the local community through secondary economic impact. The above numbers highlight how, on average, more than 700 individuals in the three years noted infused more than \$11 Million into the local economy through increased wages.*

# Programs, Scholarships & Waitlist

Program	Cost per Student	Student Out-of-pocket Cost	Active Waiting List	Total amount needed to fund wait list
Certified Nurse Assistant	\$2,618.52	\$145.00	82	\$214,718.64
Physician Office Assistant	\$3,585.35	\$290.00	45	\$161,340.75
Facilities Maintenance	\$6,432.91	Varies	10	\$ 64,329.10
Phlebotomy Technician	\$1,466.50	\$100.00	45	\$ 65,992.50
Medical Assistant	\$7,415.76	\$400.00	90	\$667,418.40
ESL /GED	\$1,375.00	\$0	419 (ESL) 106 (GED)	\$721,875.00
Dental Assistant	\$3,525.24	\$340.00	20	\$ 70,504.80
Culinary Arts	\$3,478.92	\$200.00	10	\$ 34,789.20
Tec Centro W Trainings	\$6, 300.00	\$0.00	20	\$ 72,000.00
				<b>TOTAL</b> <b>\$2,072,968.39</b>



*For over 30 years, SACA Development has delivered affordable housing and economic development to the Historic Southeast Neighborhood.*

# Photos of Projects Completed



**BELCO Credit Union**



**Chesapeake Street  
Townhouses**



**North & Locust Street Townhouses**

# Photos of Projects Completed



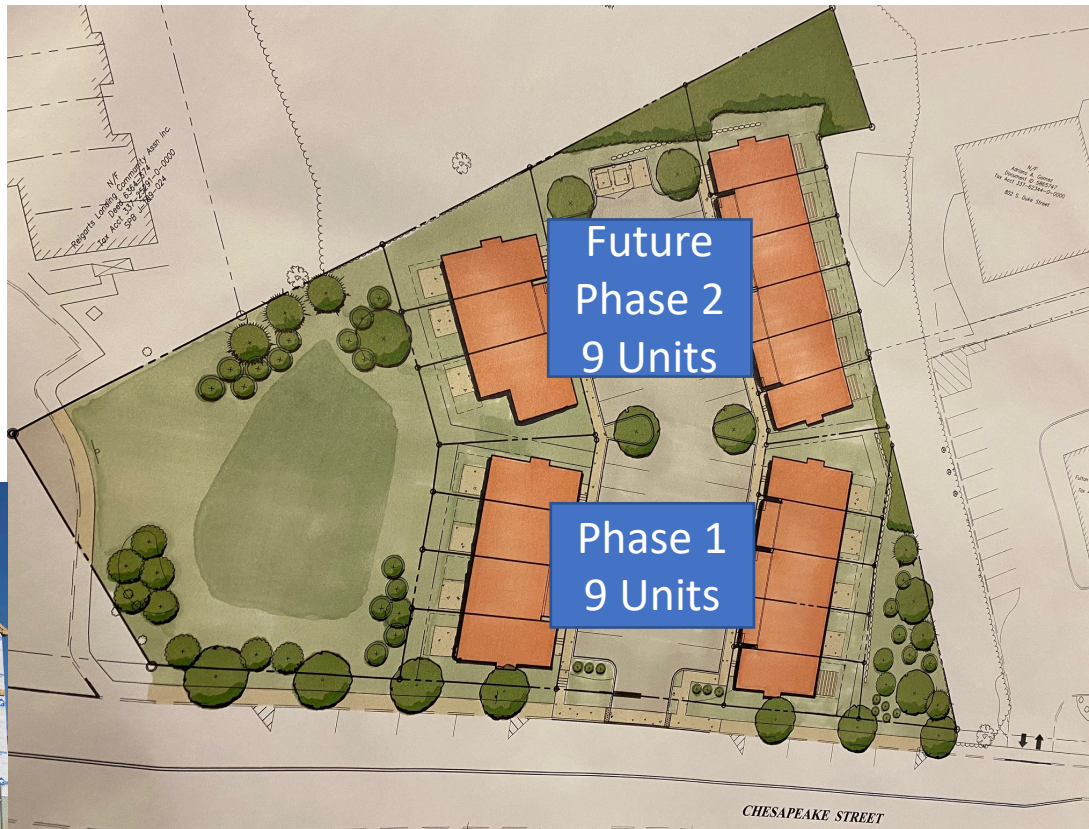
Current & Future Projects

# Conestoga North Townhouse Project Rendering

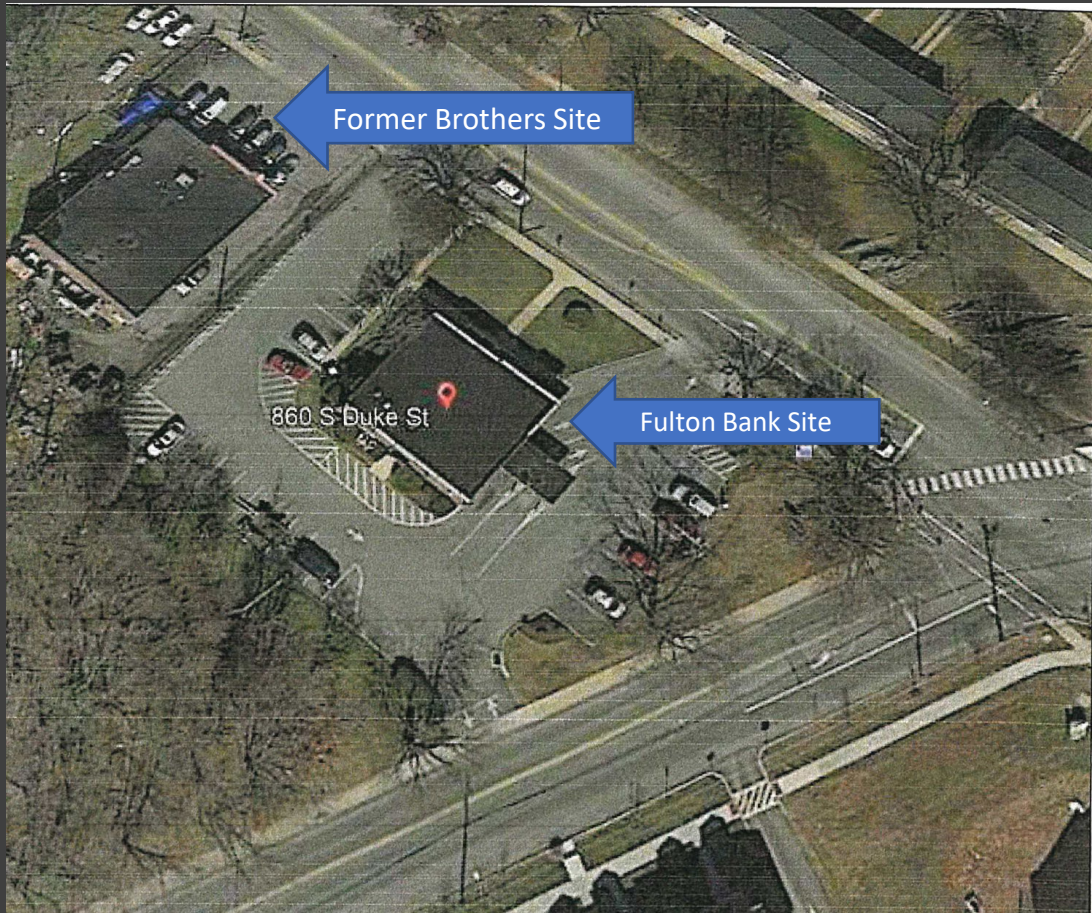




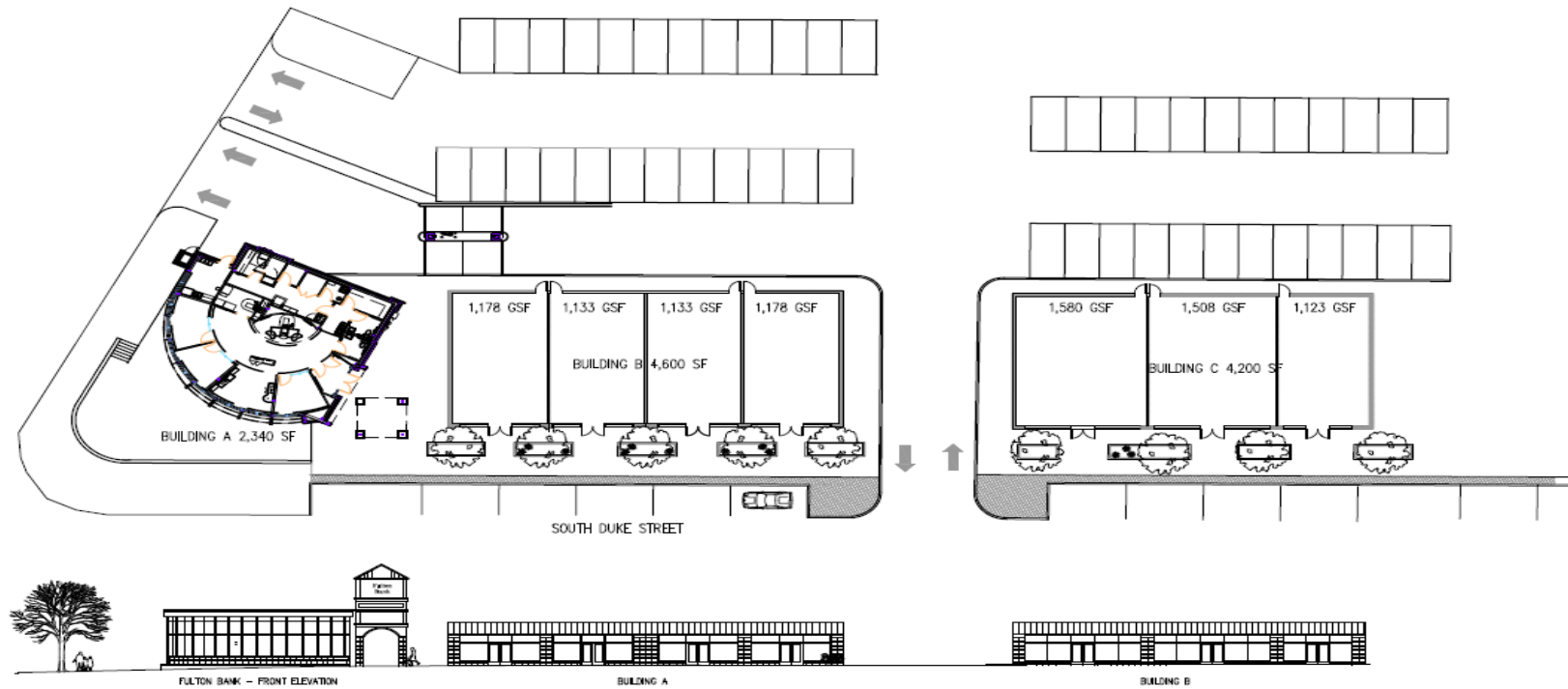
# Conestoga North Townhouses



# Duke Street Plaza



# Proposed Duke Street Plaza



MK | ARCHITECTS

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PHONES: 717.299.8800 | 800.642.8800 | [info@mkarchitects.com](mailto:info@mkarchitects.com)

PROFESSIONAL SERVICES PLAZA . SOUTH DUKE STREET  
SACA DEVELOPMENT CORP . JULY 2020

sa

Stuart & Associates Architects, Inc.  
691 State Street Lancaster, PA 17603

# Social Impact

CREATION OF 7 ADDITIONAL NEIGHBORHOOD BASED BUSINESSES

RETENTION OF THE FULTON BANK BRANCH

ALONG WITH THE EXISTING 7 BUSINESSES ALREADY ESTABLISHED IN THE PLAZA CENTRO COMMERCIAL CENTER, A BUSINESS HUB WILL BE CREATED.

ELIMINATION OF PREVIOUS FOOD DESERT HAS BEEN ELIMINATED.

NEW AND EXISTING NEIGHBORHOOD BUSINESSES HAVE BEEN GIVEN THE OPPORTUNITY TO EXPAND AND SUCCEED.

IMPACT OF THE CRIZ INVESTMENT WILL ADD CONFIDENCE ON THE PART OF HOMEOWNERS AND BUSINESSES.

# Scattered Site Program

- 125 Plus Scattered Site Homes Rehabbed and Sold to First Time Home Buyers



# How Can You Help?

- Invest in the Neighborhood Assistance Program
- Participate in the Tec Centro Foundation Endowment Program
- Volunteer to be a Board Member
- Participate in the Friends of Tec Centro Group
- Invest in our Community Meals Program

A historical map of San Antonio, Texas, in shades of blue. The map shows a grid of streets and various landmarks. Overlaid on the right side of the map are three large, thick, red concentric circles. The text "Thank you" is written in a white, cursive font across the middle of the map.

*Thank you*

*Questions*